Affidavit and Revenue Certification

Playmakers of Baton Rouge, Inc.
East Baton Rouge Parish
Baton Rouge, Louisiana

ANNUAL SWORN FINANCIAL STATEMENTS AND CERTIFICATION OF REVENUES \$50,000 OR LESS (if applicable)

Release Date AUG 1 3 2014

The annual sworn financial statements are required by Louisiana Revised Statute 24:514 to be filed with the Legislative Auditor within 90 days after the close of the fiscal year. The certification of revenues \$50,000 or less, if applicable, is required by Louisiana Revised Statute 24:513(I)(1)(c)(i). Personally came and appeared before the undersigned authority, Todd Henry, Executive Director, who, duly sworn, deposes and says that the financial statements herewith given present fairly the financial position of Playmakers of Baton Rouge, Inc. as of July 31, 2012, and the results of operations for the year then ended, in accordance with the basis of accounting described within the accompanying financial statements. (Complete if applicable) , (officer name), who, duly sworn, deposes and says that In addition, (entity name) received \$50,000 or less in revenues and other , and accordingly, is not required to have an audit for sources for the year ended the previously mentioned year. ALEXANDRA CLARK LAYFIELD Sworn to and subscribed before me this 28th day of July, 2014. Notary Public State of Louisiana My Commission is for Life LA Bar Roll No. 31663 LA Notary ID No. 87449 *********** Officer's Name Under provisions of state law, this report is a public of Title document. A copy of the report has been submitte Address the entity and other appropriate public officials. The report is available for public inspection at the Baph/Fax/E-mail Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Please return the completed form within 90 days of your entity's year-end to Office of Legislative Auditor –
Local Government Services, Post Office Box 94397, Baton Rouge, LA 70804-9397

10:21 AM 07/22/14 Accrual Basis

Playmakers of Baton Rouge, Inc. Profit & Loss Budget vs. Actual August 2011 through July 2012

	Aug '11 - Ju	Budget	\$ Over Bud	% of Budget
Ordinary Income/Expense				
4999 • Uncategorized Income 5010 • Donations/Benefit	4,000.00			
6020 · Donations, Individual	4,965,00	1,500.00	3,465,00	331.0%
5030 - Ticket Sales	6,152,00	1,000.00	-,	
5035 · Donations	7,168,55			
5065 · Auditions, Ads, Costumes, Other	897.00			
5070 · Concessions	517.95			
5010 · Donations/Benefit - Other	376.00	8,000.00	-7,624.00	4.7%
Total 5010 · Donations/Benefit	20,076.50	9,500.00	10,576.50	211.3%
5121 · Season Corporate Sponsor	1,000.00	4,000.00	-3,000.00	25.0%
5200 · CFA Grant	11,902.00	11,000,00	902.00	108.2%
5220 · Arts Council Grants	3,001.00	2,600.00	401.00	115.4%
5230 · Other Grants	34,655,00	18,000,00.	16,655.00	192.5%
5400 · Ticket Sales/Fees				
5410 - Season Tickets	824.60			
5420 - Individual Tickets	76,130.76	10 500 00	3,955.00	137.7%
6430 · Group Tickets	14,455,00 -1,329,15	10,500.00	3,833.00	137.770
5440 · Handling Feet 5400 · Ticket Sales/Fees - Other	-1,142.95	48,375.00	-49,517.95	-2.4%
Total 5400 · Ticket Sales/Fees 5500 · Classes	88,938,46 60,569,00	58,875.00 50,500.00	30,063.46 10,069.00	151.1% 119.9%
5510 · Troupe/Outreach	60,363,00	30,300.00	10,003.00	119.570
5520 - Workshops/Seminars	0.00	8,000.00	-8,000.00	0.0%
Total 6510 - Troupe/Outreach	0.00	8,000.00	-8,000,00	0.0%
5600 · School Tour Contracts	5,824.75	7,500.00	-1,675,25	77.7%
5610 · Wally Tour Contracts	22,365.00	22,240.00	125.00	100.6%
6620 · Summer Tour Contracts	6,718.25	10,675,00	-3,956.75	62,9%
5640 • Mileage Reimbursement	375.51	600.00	-224.49 -200,00	62.6% 60.0%
5700 • Ad Sales 5900 • Miscellaneous Income	300.00 11,251.13	500.00	-200,00	50.076
Total income	270,976,60	203,990,00	66,986.60	132.8%
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ADMINISTRATIVE				
7000 · Executive Director 6100 · Payroll Taxes	9,531.59	9.000.00	531.59	105.9%
7001 - Managing Director	2,137,02	30,000,00	-27,862,98	7.1%
7002 - Education/Touring Director	3,185.56	24,060.00	-20,814.44	13.3%
7000 · Executive Director - Other	51,458.66			
Total 7000 · Executive Director	66,312.83	63,000.00	3,312.63	105.3%
7200 · Rent 7210 · Utilities	29,102.50 78,28	28,800.00	302.50	101.1%
7220 · Telephone	927,41	1,200,00	-272.59	77.3%
7300 - Office Supplies	1,797.49	1,500,00	297.49	119.8%
7310 - Copier	2,704.89	3,040,00	-335.11	89.0%
7340 - Bank Food	4,143,5 9	2,500.00	1,643.59	165.7%
7350 · Interest	365,47	480.00	-114.53	76.1%
7480 · Professional Fees/Admin.	2,128,29	1,440.00	688.29	147.8%
7700 · Printing 7720 · Benefit Event Expenses	547.32 1,147.41	800,00	347.41	143,4%
Total ADMINISTRATIVE	109,255.48	102,760.00	6,495.48	106.3%
PRODUCTION				
6000 - Artistic and Technical Labor				
6001 · Artistic Labor	0,00	600.00	-800.00	0.0%
6010 · Technical Labor	3,194.00	5,500,00	-2,306,00	58.1%
6015 - Technical Contract Labor	340,00			
6016 • Box Office/House Management	380.00			
Total 6000 - Artistic and Technical Labor	3,914,00	6,100.00	-2,186.00	64.2%
6020 · Teacher Fees	22,540.00	21,240.00	1,300.00	108,1%
6021 - Class Supplies	4,553,75	1,800.00	2,653.75	239.7%
6025 · Teacher Contracts	150.00		<u>.</u> .	_
6030 - Artistic Director	10,000,00	12,600,00	-2,600.00	79.4%

10:21 AM 07/22/14 Accrual Basis

Playmakers of Baton Rouge, Inc. Profit & Loss Budget vs. Actual August 2011 through July 2012

	Aug '11 - Ju	Budget	\$ Over Bud	% of Budget
6200 · Contract Labor				
6211 - Actors	18,735.00	24,900.00	-6,165,00	75.2%
6221 - Box Office	0.00	700.00	-700.00	0.0%
6231 - Choreographer	0.00	800.00	-800.00	0.0%
6232 - Costume Designer	4,500.00	4,500.00	0.00	100,0%
6241 · Director	6,150.00	4,200.00	1,950.00	146.4%
6261 • Light Design	3,900.00	3,200.00	700.00	121.0%
6261 • Music Director	2,550.00	2,000.00	550.00	127.5%
6271 · Playwrites	3,200,00	3,500.00	-300.00	91,4%
6272 · Props Master	1,100,00	2,500.00	-1,400.00	44.0%
6273 - Puppet Designer	500.00		.,	
6291 · Set Designer	6,338,18	4,400.00	1,938,18	144.0%
6292 - Sound Design	2,700.00	2,000.00	700.00	135.0%
6293 - Stage Manager	5,000.00	4,900.00	100,00	102.0%
6294 - Tour Manager	2.050.00	1.275.00	775.00	160.8%
6297 · Orchestra Contract Labor	5,600.00	10,000.00	-4,400.00	56,0%
6200 · Contract Labor · Other	900.00	10,000.00	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0-147-
				
Total 6200 · Contract Labor	63,223.18	68,875.00	-5,651.82	91.8%
6300 - Set Materials	5,734.29	5,700.00	34,29	100.6%
6310 - Costumo Materials	3,907.11	5,000.00	-1,092,69	78,1%
6320 - Properties Materiais	2,299.62	2,900,00	-600,38	79.3%
6330 · Lighting Materials	729.94	800.00	-70.08	91.2%
6340 - Scripts	88,34			
6350 • Royaltles	3,126,69	9,800.00	-8,673,11	31.9%
6360 - Music Production	297.15	400.00	-102.85	74,3%
6370 · Puppet Materials 6400 · Travel	509,13			
6440 - Parking	659.91	750.00	-90.09	88.0%
6400 · Travel - Other			-464.70	71.0%
	1,135.30	1,600.00		
Total 6400 · Travel	1,795.21	2,350.00	-554.79	76,4%
6410 - Van Maintenance	939.61	550.00	389.61	170.8%
6500 - Printing and Marketing	8,501,75	8,100.00	401.75	105.0%
6510 · Advertising	2,703.81	2,900.00	-196.19	93.2%
6530 · Postage	1,219.38	4,410.00	-3,190.62	27.7%
6600 - Insurance	15,151.31	14,052.00	1,099,31	107.8%
6900 · Production Supplies/Misc.	1,557.68	5,675.00	-4,117.32	27.4%
Total PRODUCTION	152,842.15	173,352.00	-20,409.85	88,2%
6800 - Ticket Fees	1.302.75			
7777 · Taxes	3,448.31			
Total Expense	266,948,69	276,112,00	-9,163,31	98,7%
Not Ordinary Income	4,027.91	-72,122.00	78,149.91	-5.6%
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Other Income/Expense Other Expense				
7800 - Current Year Debt Reduction	0,00	5,245,00	-5,245,00	0.0%
Total Other Expense	0.00	5,245.00	-5,245.00	0.0%
Net Other Income	0.00	-5,245.00	5,245,00	0.0%
Net Income	4,027,91	-77,367.00	81,394.91	-5.2%
Lar Marchini		-77,307,00		-0.276

Playmakers of Baton Rouge, Inc. Grants for Fiscal Year Ended July 31, 2012

CFA Grant: \$11,902 Arts Council Grant: \$3,001 Other Grants: \$34,655

See Line Items 5200, 5220 and 5230 of the Profits & Loss Statement for the fiscal year ended July 31, 2012.

<u>CFA Grant</u>: The Community Fund for the Arts is a campaign driven fund that supports arts organizations in the Baton Rouge area. It is funded through donations from businesses and community leaders. Each year Playmakers applies through the CFA grant process. The amount Playmakers receives changes depending on the amount of donations collected by the CFA and by the merit of our application judged by the CFA committee.

<u>Arts Council Grant</u>: Playmakers applies for funding from the Arts Council through two different grants, the Decentralized Arts Fund (DAF) and Projected Assistance Grants (PAG).

- DAF is a state program designed to ensure that citizens in all Louisiana parishes have access to high quality arts and cultural programs. The Arts Council of Greater Baton Rouge administers this program for the following parishes: Ascension, East Baton Rouge, East Feliciana, Iberville, Livingston, Pointe Coupee, St. Helena, Tangipahoa, Washington, West Baton Rouge, and West Feliciana.
- PAGs fund specific art projects presented by nonprofit organizations in EBR Parish.

Other Grants: Each year Playmakers applies for additional grants provided by various corporations.

- Target- \$2000
- Boo Grisby- \$6000
- Blue Cross Blue Shield- \$10,000
- Entergy- \$8500
- Baton Rouge Area Foundation- \$4455
- Junior League of Baton Rouge-\$3700